



Giving Physicians More Time to Care

Solutions for Your Practice



You have challenges. We have answers.



If your small practice is like most, it's a challenge for you to maintain solid financial performance in this era of shrinking reimbursements and ever-changing regulations and payor rules. And like all providers, you want to practice medicine, not focus on the business of medicine.

Lytec Can Help

In a small practice, every bit of revenue counts. But you don't have the time or resources to track down thousands of low-dollar claims or complete the paperwork that validates them — paperwork that wasn't required even 10 years ago.

You need a practice solution that reduces the administrative burden of your practice while helping to improve patient care and the reimbursement for that care. The Lytec suite of solutions from McKesson does just that.

The core Lytec practice management (PM) system provides a powerful workflow engine to manage the scheduling, billing and A/R functions of your practice. The Lytec PM – Lytec 2009 – features a bevy of new enhancements that will help you to send claims at a lower rejection rate, provide easy follow-up and allow you to work your collections to reduce A/R.

But Lytec is much more than a practice management system. Lytec now offers a combined practice management and electronic medical record solution called Lytec MD, as well as enhanced EDI solutions powered by RelayHealth, McKesson's connectivity services company.



Your Practice Management Solution — Lytec 2009



Patient-friendly Billing

Lytec Patient Statements present accurate billing information in a short, easy-to-follow format that features the charge detail for each procedure on one line.

Detailed Payment Information

The Charges and Payments screen includes the ability to show payment details under their corresponding charge line item, making the screen more readable and useful.

Robust Reporting

Lytec reports give you easy access to data through individual and non-consecutive code searches while allowing you to create custom reports from hundreds of data fields in Lytec.

Record Merge & Messaging

A new utility allows users to merge two patient records together; HL7 messaging provides merge messages when the utility is used.

User-friendly Appointment Templates

The Lytec Scheduler templates can be shared across multiple resources, greatly increasing efficiency when setting up and maintaining your schedules.

Streamlined Office Workflow

Lytec streamlines workflow throughout the office; for example, the person at the front desk is able to enter the patient charge and copy information (and hand the receipt to the patient immediately) without leaving the appointment scheduler screen.

Statement of Account

EMERALD CITY HEALTH - 2009
12 RAINBOW DRIVE
BAYSIDE, NY 11364

Date	Account No.	Page #
09/23/2008	0000000303	1

JIMMY PAGE
87 HEARTBREAKER LANE
BAYSIDE, NY 11365

Last Payment	
Amount	
100.00	

Date	Procedure	Description	Charge	Patient Paid	Patient Due
01/04/2005	99214	Office Visit	5.00	10.00	65.00
01/31/2006	90801	Intake	5.00		10.00
01/22/2007	90806	Individual V	8.12	10.00	
01/22/2007		Patient Copay			

Charges and Payments

Billing Information: Patient Chart: 0000000100 Lywachuck, Steve
Billing: 34 Created: 09/24/2008
Provider: ML Co-Pay: \$10.00
Location: Facility: Billing Status Code:

Next Appointment: <None>

Bill To	Bill	First Billed	Last Billed	A/R Mgmt.
Patient	<input checked="" type="checkbox"/>			
National Mutual	<input checked="" type="checkbox"/>			
Secondary Ins.	<input type="checkbox"/>			
Tertiary Insur.	<input type="checkbox"/>			

Configure Header Grid

Detail Items: Show item payments

Print	Pmt	Date From	Date To	Provider	Diagnosis	TX Code	M1	M2	Pos	Amount	Units	Extended	Expected	Pp
<input checked="" type="checkbox"/>		09/24/2008	09/24/2008	ML	724.2	99213			11	47.00	1.00			
		09/24/2008				CASH								
<input checked="" type="checkbox"/>		09/24/2008	09/24/2008	ML	724.2	90718			11	18.00				

Provider: Dr. Michelle Lynn Code: Office Visit Level 3
Diagnosis: Lumbago Reference: (None specified)

Billg Detail Print New Save Close

Patient Portion:	\$0.00
Insurance Portion:	\$55.00
Billing Balance:	\$55.00
Prepay Balance:	\$0.00
Account Balance:	\$149.00

Print Day Sheet

Options Ranges

Users:

Patients: 0000100.SANTOS0000.SMITH10000

Print Preview Cancel Options

Patient Codes:

Patient Types:

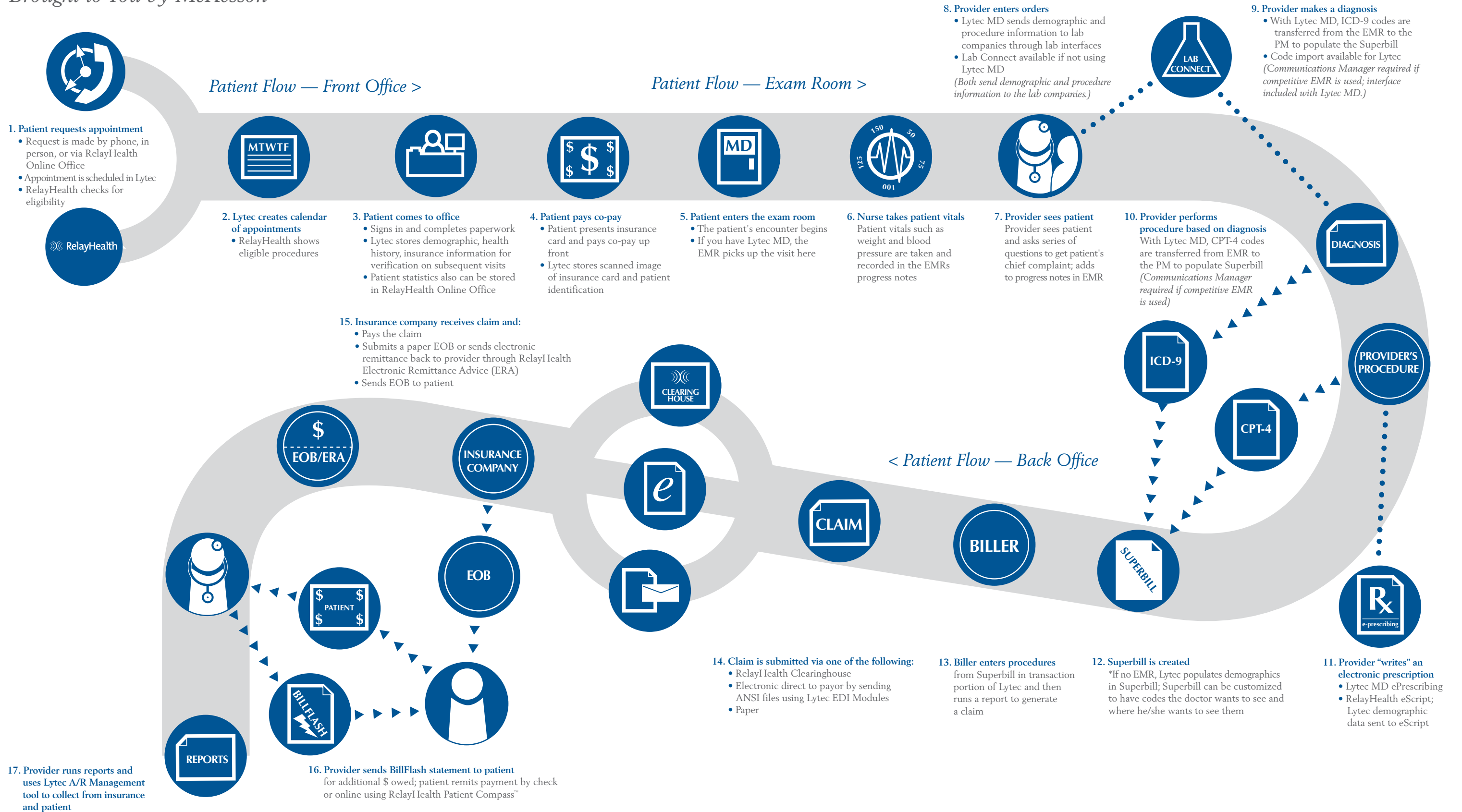
Providers:

Insurance Companies:

Billing Status Codes:

The Total Solution Suite for Your Practice

Brought to You by McKesson



Your PM/EMR Solution — Lytec MD



Total Automation Maximizes Office Efficiency and Improves Patient Care

Lytec now offers a combined practice management (PM) and electronic medical record (EMR) solution called Lytec MD. The Lytec MD solution includes the great practice management features of Lytec 2009 plus a proven EMR that has helped practices of all sizes improve their quality of care and financial performance.

By reducing administrative burden and helping the office operate more efficiently, Lytec MD enables you to **see more patients, spend more time with your patients, and increase your cash collections and revenue.**

For example, one practice that uses the Lytec MD EMR reduced administrative costs by at least 10%. As a result, the practice saw more patients and grew annual revenue by \$40,000 per physician. Another EMR user doubled gross revenue without seeing additional patients by simply capturing charges more accurately and submitting cleaner claims.

The electronic medical record (EMR) component of Lytec MD is a fully functional EMR system. It is proven to reduce the time you spend on tasks not directly related to patient care. Lytec MD includes leading-edge features such as:

- *Unique note-centric design that automatically updates the entire chart from the progress note*
- *Documentation tools that adapt to each provider's style and offer a choice of data entry methods*
- *Health maintenance protocols based on age, sex, disease, medications or other conditions specific to the patient*
- *Sophisticated coding advisor for Evaluation and Management codes using both 1995 and 1997 CMS documentation guidelines to optimize coding based on documentation*

The EMR component of Lytec MD helps you to:

- Accommodate different physician data entry styles including templates, voice recognition, handwriting and free text
- Make a smooth transition to electronic charts with its simple, unique design
- Save time for physicians because the chart is legible, organized and complete — no more searching for test results or recent orders
- Provide a higher quality of care for patients with built-in alerts and easy access to information

"It amazed us how much time we spent handling paper charts and looking for missing charts. Not having to hunt them down freed up so much time for everyone. The frustration level went down considerably."

*Bea McLain, Office Manager
Westshore Family Medicine*

Your Connectivity Solution — RelayHealth

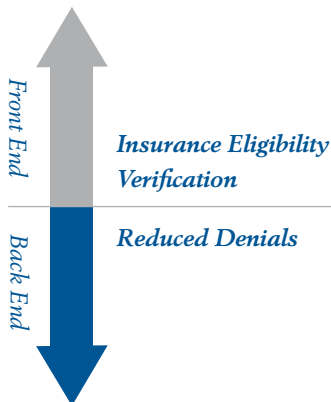


Better Connectivity Equals Better Cash Flow

To round out the product suite, Lytec offers enhanced connectivity through RelayHealth®. RelayHealth enables you to connect with other providers, patients, payors and pharmacies to gain secure, online access to real-time information. The result: **improved productivity, efficiency and satisfaction** among your patients and staff.

Lytec is fully integrated with RelayHealth EDI services for electronic claims submission, electronic remittance advice, and eligibility verification. Electronic claims processing through RelayHealth can help you **reduce A/R days and dramatically speed your cash flow.**

RelayHealth Electronic Claims Processing



RelayHealth:

- Operates the **second-largest** claims clearinghouse in the U.S.
- Processes **\$1.48 billion** claims, remittance and eligibility transactions annually, valued at \$1 trillion
- Connects with more than **1,800 payors** nationwide
- Processes **110,000** total electronic prescription transactions per month

RelayHealth online eligibility enables you to automatically verify insurance eligibility on the front end to help reduce denials on the back end. And with RelayHealth's electronic remittance advice, you can automate payment posting to reduce data entry errors and lower administrative costs.

RelayHealth also offers electronic prescribing to connect to pharmacies and consumer solutions that enhance your patient relationships.

With today's Lytec, you get solutions that fit your practice and give you more time to care.

Learn more at www.lytec.com





MCKESSON

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